**RT SALES / RTSI Services and Solutions**

**Government Channel Sales Strategy**

RT Sales provides the experience and knowledge that your company needs to navigate and develop new opportunities selling your products to Government focused businesses.

**Channel Management**

Product delivery is a key element to becoming a strong name within the Government marketplace. RT Sales will work with you to set up a strong channel to distribute and deliver your products in a timely and cost-effective manner.

**Government Contract Vehicle Management**

RT Sales stays informed of all the current opportunities available in the Government Channel.

**GSA Schedule**

The RT Sales GSA schedule can help to speed your products to market without delay of applying for your own GSA schedule.

**RMA Support**

RMA’s and standard returns can turn into a cumbersome process when dealing with Government customers. Because the Government channel is multi-layered it is sometimes hard to know who to work with to provide good customer support. RT Sales helps by providing support in dealing with RMA’s and government customer returns.